

# Using the ASSIST model in the management of complaints in Connolly Hospital

Laura Stynes  
Quality & Safety Patient Liaison  
Officer

# ASSIST model of communication

- ▶ The **ASSIST** model of communication was developed by MPS to assist staff in the discussion of adverse events with patients

# ASSIST model of communication

- **A** Acknowledge – Empathise with the complainant ie “I understand that you are disappointed about what has happened” “I realise that this has caused you upset” “ I can only imagine how upset you are” “I think I would feel the same way”.
- **S** Sorry – Apologise i.e. “I am sorry that this happened... I regret that this happened...” “I am truly sorry for the anxiety this has caused you”
- **S** Story – Listen to their story and summarise back what they have said.
- **I** Inquire – “Do you have any questions?” “How do you feel” “Is there anything you want to clarify”
- **S** Solutions – “These are your options now in relation to managing this issue.”
- **T** Travel – “We will be taking steps to learn from this from this event... If you have any further concerns do not hesitate to contact me.”

# Background

- ▶ Quality and Safety (Q&S) Patient Liaison Officer, responsible for supporting patients and staff in dealing with complaints
  - ▶ Open Disclosure (OD) trainer since May 2015
  - ▶ Both roles complimentary to one another
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# OD training

- ▶ Facilitated briefing sessions and OD workshops
  - ▶ Following the rollout of OD training, a reduction in the level 2 complaints was evident
  - ▶ This combined with feedback from staff who attended OD training identified that the use of the **ASSIST** model used in OD training could also be used when dealing with complaints
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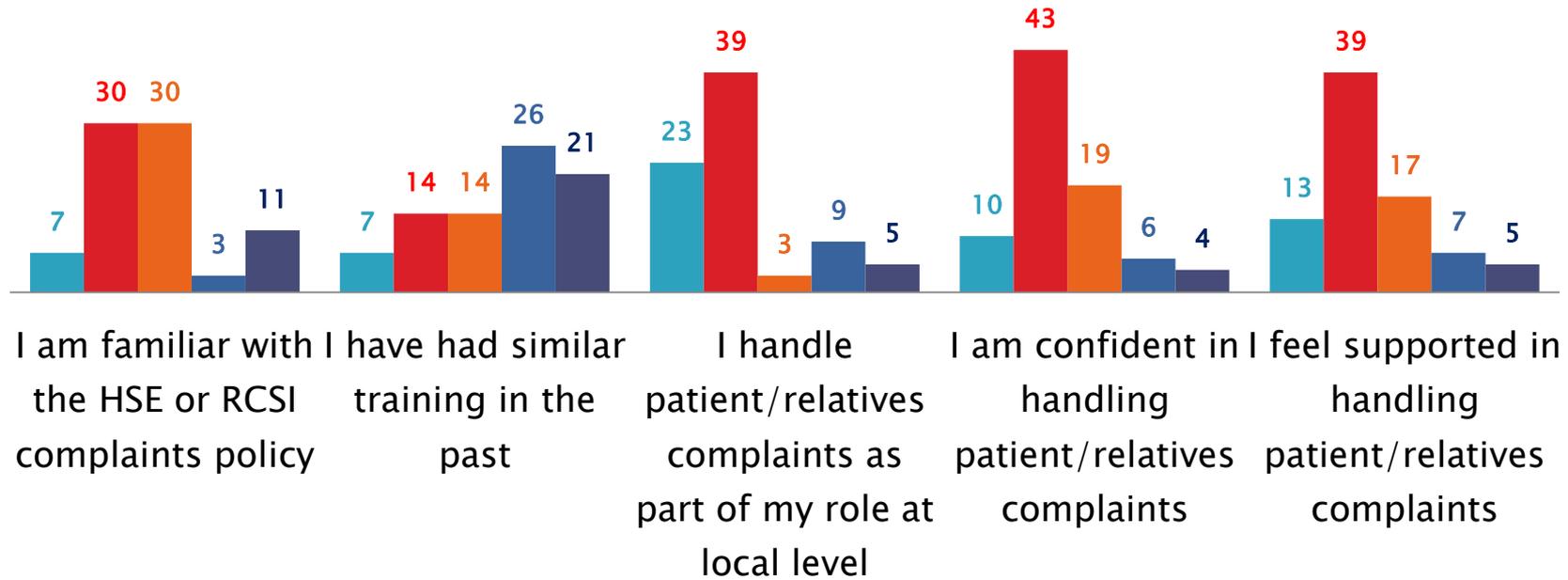
# Benefits of using the ASSIST model

- ▶ **ASSIST** model helps staff to understand what is important to patients and to prepare adequately for the meeting
  - ▶ Provides a framework for staff to communicate with patients effectively while having a difficult conversation
  - ▶ Opportunity presented to adapt the **ASSIST** model in complaints training
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# Quality Improvement Pilot Project in ED

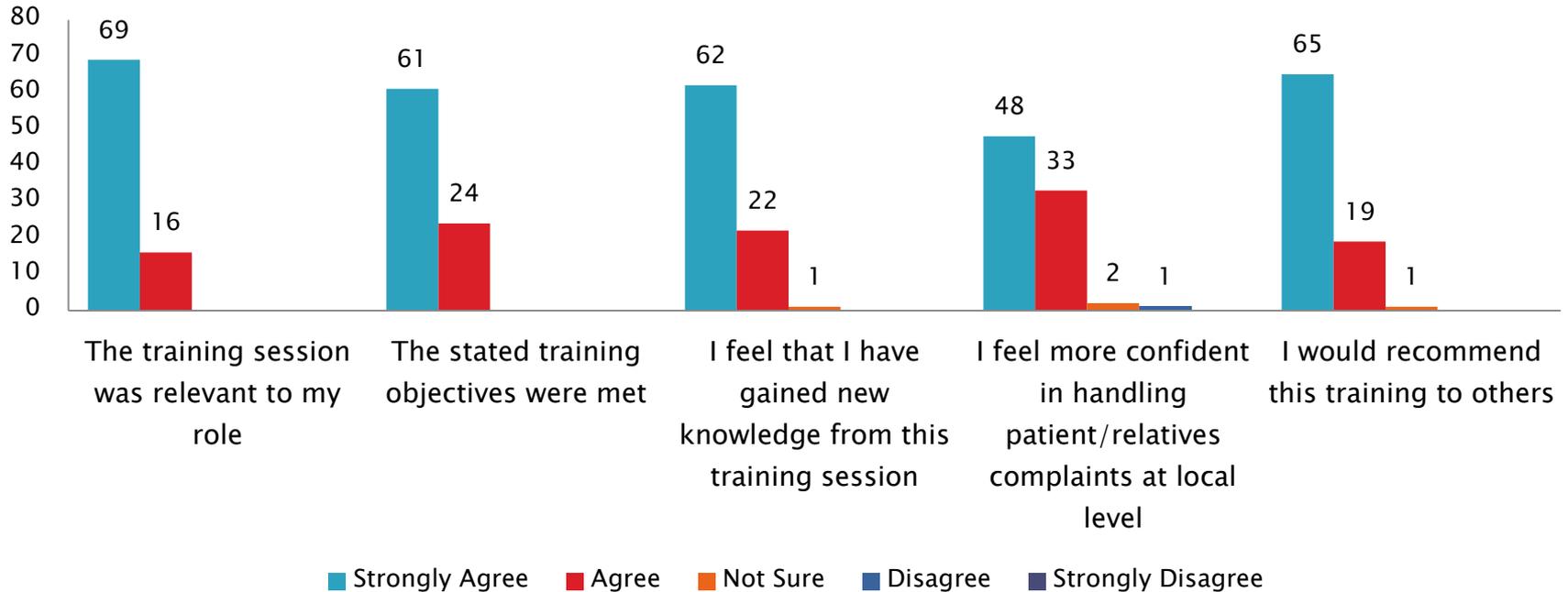
- ▶ **Aim:** Promote empathy in resolving complaints effectively at local level using the **ASSIST** model
  - ▶ **Objectives:** Using specific scenarios the **ASSIST** model was used to demonstrate how it could be applied in practice
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# Pre training evaluation survey



■ Strongly Agree   ■ Agree   ■ Not Sure   ■ Disagree   ■ Strongly Disagree

# Post evaluation of the training

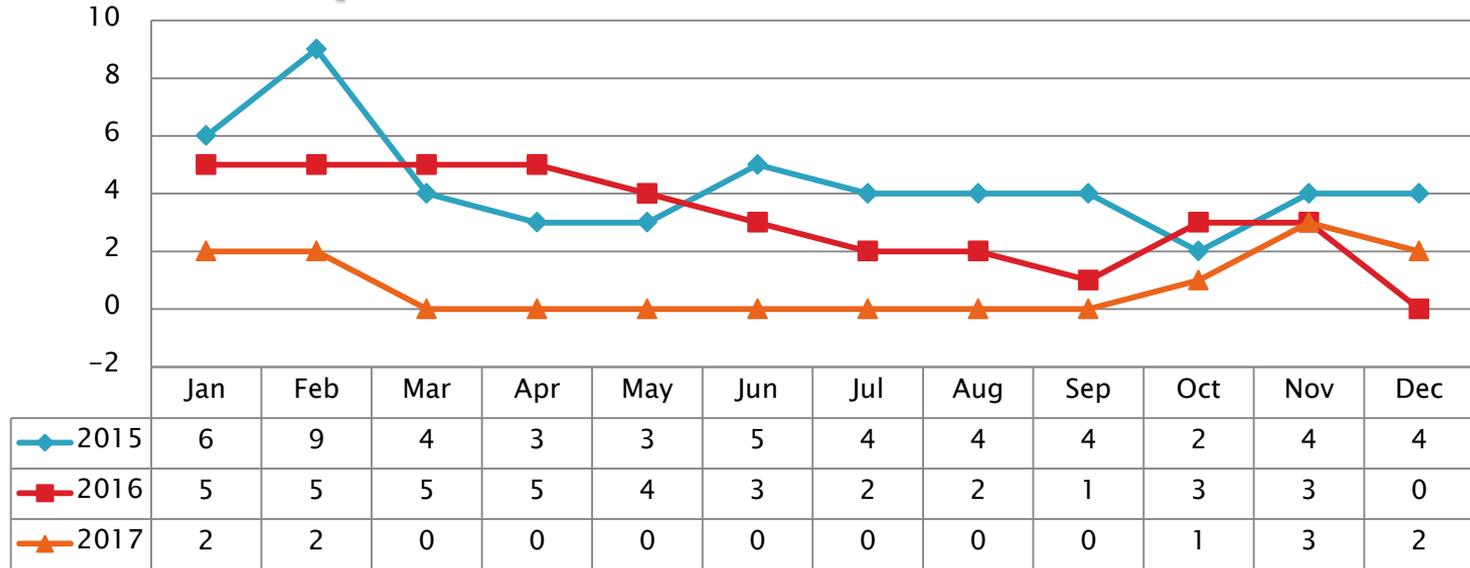


**35% increase in staff confidence in handling complaints post training**

# Feedback from training

- ▶ *“**ASSIST** is a very simple solution to use when dealing with complaints, will use it in future”*
  - ▶ *“Good information on how to locally resolve complaints”*
  - ▶ *“I feel better able to deal with complaints and communication is key”*
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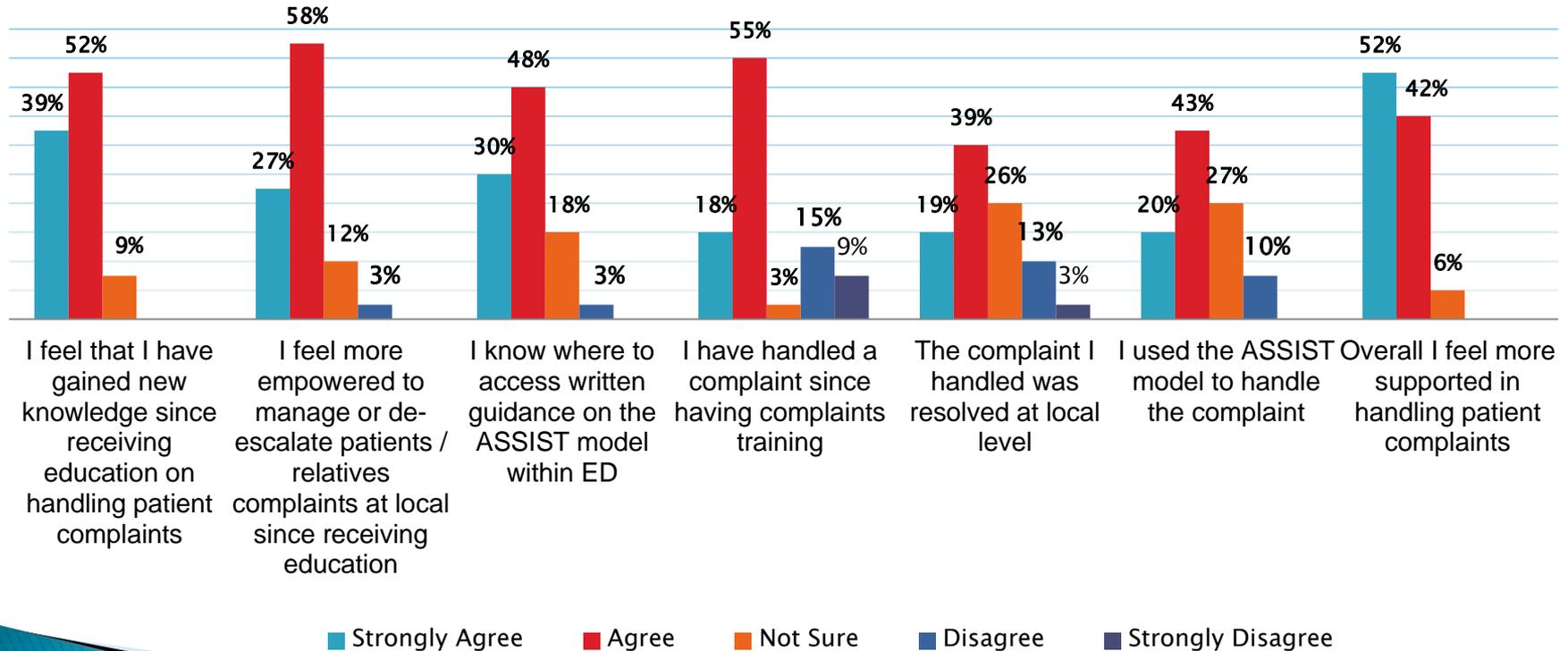
# Impact of training with ASSIST model on formal complaints in ED



- Significant reduction in level 2 complaints in the Emergency Department.

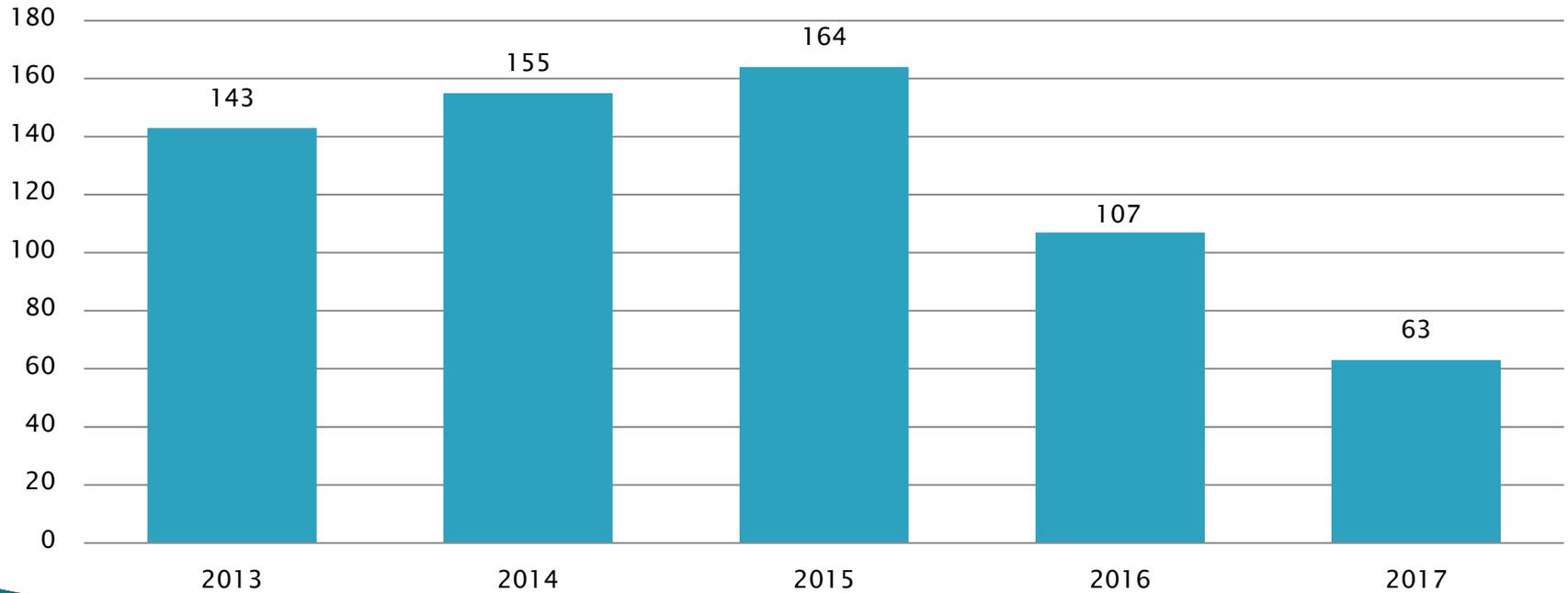
# Evaluation 2 months after training

## Post evaluation having used the ASSIST model



# Formal Complaints

## Number of level 2 complaints Connolly Hospital



# Summary

Using the **ASSIST** model when dealing with complaints has led to:

- ▶ Improved patient satisfaction through effective resolution of complaints
  - ▶ Overall positive impact on the culture of the Hospital in terms of staff dealing with complaints at local level
  - ▶ Reduction in the number of level 2 complaints hospital wide
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